

## Dear Rodney,

October 19, 2013

I am a big fan of the Taylor c713 and the 794. Of our 14 Skinny Dip stores, the one store in Kitty Hawk, NC has the Stoelting brand machines. This store was called Beach Boys Frozen Yogurt before we put our name up. My experience with these machines is that they are not great in a self serve application. The frozen yogurt often comes out icy or soft (although we have already tried the adjust it). The most annoying thing is that when these machines are not used they seem to go to sleep (sort of the way a laptop goes to sleep). When a customer comes up they get a bowl of soup. We then need to hit a couple buttons and then ask them to wait a little bit.....not fun. I will let you know as soon as we can budget to get these things out and be 100 percent Taylor machines.

Thank you for the years of your service, instruction and more importantly "guidance". I just wanted to let you know my true experience in case you have anyone on the fence about these certain brands.

Call me anytime if you ever need to talk more about this.

Dippin' Out,

Cindy Rauch The Skinny Dip, Inc. President and C.E.Yo